MINIMUM STANDARDS TO OBTAIN THE FIATA DIPLOMA IN INTERNATIONAL FREIGHT FORWARDING

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	MOD	MODULE CONTENT PER UNIT		REMARKS	
1.	30 hours	Louining objective/outcome	ARDING aspects of Freight Forwarding and to describe the various activities of a	Links (website) Literature www.unctad.org www.icc.org www.wcoomd.org	
1.1.	1 hr	INTERNATIONAL FREIGHT FORWARDER AND THE FREIGHT BUSINESS	 Interaction between International Trade and Forwarding Activities Forwarding Services and Legal Status of a Freight Forwarder Important trade terms STANDARD TRADING CONDITIONS of the local Association Required Expertise of a Freight Forwarder 		
1.2.		INTERNATIONAL TRADE	 International Trade and Trade Contracts Terms of Delivery Terms of Payment 		
1.3.		INTERNATIONAL ORGANIZATIONS IN FORWARDING AND TRADE	 UNCTAD (United Nations Conference on Trade and Development ICC (International Chamber of Commerce) WCO (World Customs Organization) WTO (World Trade Organisation) World Bank ISO (International Standard Organization) FIATA (International Federation of Freight Forwarders Associations) (Fédération Internationale des Associations de Transitaires et Assimilés) 	www.icc.org	

1.4. 12 hrs	ORGANISATION OF THE COMPANY	 Quality Management Standards ISO 9 0 0 1 : 2 0 0 0 new: 9001:2008. 	
		 Environmental Management Standards ISO 14000.2004 (first publication 	
		 Selling of services, Marketing, Publicity Inquiries and booking Instructions in writing in accordance with forwarders conditions Customers' requirements and any special procedures 	
		 SELLER/BUYER CONTRACT TERMS Incoterms 2010 	https://iccwbo.org/reso urces-for- business/incoterms- rules/incoterms-rules-
		A) Mandatory terms and use of Letter of credit Pre-shipment inspection Export/Import documentation Certificate of origin Legalised documents	2010/
		 B) Other seller/buyer payment procedures Reimbursement arrangements e.g. CAD (cash against documents) 	
		C) Customs Tariff Customs Procedures Customs Clearance	
		 D) General Procedures Selection of appropriate method of transport and cargo space booking Ensuring that delivery date relates to delivery times quoted by carrier Correct issuance of documents – including collection receipts and customs documents Monitoring (tracking and tracing) of goods and document throughout transaction 	

1.5	4 hrs	FINANCIAL AND LEGAL REQUIREMENTS	 Accounting and Cost Accounting Risk Management Invoicing according to agreed tariffs and/or quotations Charging for full cost recovery Rates and quotation records Foreign currency conversion Credit policy and worthiness Legal aspect IMF added RMB CHINESE RENMINBI in SDR (01.10.2016) 	www.imf.org/external/n p/exr/faq/sdrfaq.htm
1.6	3hrs	FIATA DOCUMENT AND FORMS		
1.6.1		FIATA Documents	 FIATA FBL = Negotiable FIATA Multimodal Transport Bill of Lading FIATA FWB = Non-negotiable FIATA Multimodal Transport Waybill FIATA FCR = FIATA Forwarders Certificate of Receipt FIATA FCT = FIATA Forwarders Certificate of Transport FIATA FWR = FIATA Warehouse Receipt 	
1.6.2		FIATA Forms	 FIATA FFI = FIATA Forwarding Instructions FIATA SDT = Shippers Declaration for the Transport of Dangerous Goods FIATA SIC = Shippers Intermodal Weight Certification 	
1.7		GENERAL KNOWLEDGE OF TRANSPORT RELATED GEOGRAPHY	 Continents and most important countries Knowledge of the main flows of traffic world-wide Physical and climatic conditions Time zones Geopolitical aspects 	

1.8	2 hrs	SPECIAL TRANSPORT SERVICES	 Consolidation – Groupage services offered by the freight forwarder for all modes of transport (land, sea, container, air) Transport of heavy weight and out of gauge cargo Classified goods Dangerous Goods Foodstuff (liquid and solid) Perishables Flowers and Plants Livestock THESE TRANSPORTS SHOULD BE IN THE HANDS SPECIALISTS!
1.9	2 hrs	PACKING REQUIREMENTS	 Most economic and appropriate packing methods according to mode of transport Marking, Weighing, Measuring, Calculation of w/m (weight measurement) Packing specialists Packing and labelling according to regulations and classification of Dangerous Goods (see chapter 16)
1.10	1hr	INFORMATION & COMMUNICATION TECHNOLOGIES (ICT) (See chapter 12)	INTRODUCTION ONLY! Structure and functioning of IT Systems Mainframe and personal networks Hardware Software Particular applications in the transport industry EDIFOR – EDIFACT e-forwarding e-commerce

2.	30 hrs	SEA TRANSPORT (GENERAL) Learning Objective The applicant should be in a position to give information and most current types of ships in use. He should be furthermore he should be able to explain the pricing of		
2.1.1	1hr	DRAFTED REGULATIONS FOR THE TRANSPORT OF GOODS BY SEA	 Hague / Hague-Visby - Rules /Brussels Convention – International Convention for the Unification of Certain Rules of Law relating to Bills of Lading Hamburg Rules – United Nations Convention on the Carriage of Goods by Sea United Nations Convention on International Multimodal Freight – Geneva 1980 Rotterdam Rules - United Nations Convention on Contracts for the International Carriage of Goods Wholly or Partly by Sea Uniform Rules for Sea Waybills (CMI Rules) National regulations 	www.bimco.org
2.1.2	1 hr	INTERGOVERNMENTAL / NON-GOVERNMENTAL ORGANISATIONS	 IMO (International Maritime Organization) SOLAS Convent-ion (Safety of Life at Sea Convention) IMDG Code (Regulations for the Transport of Dangerous Goods by Sea) Chapter VI – mandatory verification of gross weight of containers BIMCO (Baltic and International Maritime Council) WSC (World Shipping Council) ICS (International Chamber of Shipping) CMI (Committee Maritime International) UNCTAD (United Nations Conference on Trade and Development) - annual reports - « Review of Maritime Transport » 	www.imo.org

2.2	3 hrs	SHIPPING SERVICES	 Liner shipping (Conventional & Container) Liner terms - Booking Agreement - Booking Note Liner Conferences/Consortia/Alliances/Vessel Sharing Agreements Non-Conference Lines Charter Party Voyage Charter Party Time Charter Party (incl. bareboat charter party) Standard forms of charter agreements Non-Conference lines (outsiders) Charter shipments (e.g. time charter, trip charter) Ro-Ro Traffic (roll on/roll of) – for vehicles and trucks and heavy packages (unpacked)
2.3	1 hr	TYPES OF VESSELS	 General cargo ships Semi-container ships Multi-purpose-general cargo ships Full container vessels Ro-ro vessels Con-ro vessels Lighter aboard ship vessels Ferry vessels Pure car carriers Reefer vessels Types of vessels employed in tramping (bulk carriers, tankers etc.) Heavy lift ships incl. units equipped with cranes and derricks

2.4	11 hrs	BILL OF LADING (B/L)	 Ocean Bill of Lading (B/L) – legal nature of the document/ document of title On board (Shipped) B/L Received for shipment B/L Through B/L Clean B/L Straight B/L Order B/L Bearer B/L Liner B/L Charter B/L Combined transport B/L FIATA Multimodal Transport Bill of Lading (FIATA FBL) Freight Forwarders (House) B/L Letters of Indemnity (LOI) Sea Waybill 	
		ACCOMPANYING DOCUMENTS	 Mate's receipt Notice of readiness Statement of facts Time Sheet Ship's cargo man 	
2.5	11 hrs	PRICING OF OCEAN FREIGHT	 Basic information and instruments for calculation of ocean freight Sea freight tariff Sea freight rates incl. service type rates - FCL, LCL, Freight basis – freight ton - Weight (W), Measurement (M), Weight/Measurement (W/M) Freight units - big bags, containers, vehicles etc. Specific freight rates – ad valorem rate, Freight All Kinds rate (FAK rate), LUMPSUM rate Freight additional (surcharges, arbitraries, differentials) Currency surcharge (CAF) Bunker surcharge (BAF) Congestion surcharge, 	

			 Length surcharge Heavy lift surcharge War risk Other additional Minimum freight rate/Minimum bill of lading charges Demurrage/Detention Freight Forwarders Commission (Freight Forwarders Compensation) 	
2.6	2 hrs	GEOGRAPHY OF OCEAN TRANSPORT, PORT FACILITIES	 Major world sea ports (regional and world-wide) Transport possibilities to and from the sea ports Feeder services between ports Loading/unloading facilities at the ports Important traffic routes Terminals at sea ports Inland container terminals 	

3.	20 hours		g and the rules of international container shipments by sea. He should show essary elements of freight forwarding process including shipping documents and also an offer for handling maritime containers.	
3.1	1 hr	GENERAL KNOWLEDGE OF CONTAINER TRANSPORTS BY SEA	 History of containerization Container leasing (types of leasing agreements) Impact of containerization on liner shipping Basic trends in the development of container shipping Economic conditions affecting traffic of maritime containers 	
3.2	11 hrs	TYPES AND SPECIFICATION FOR THE MOST USED CONTAINER	 An outline of the history of containerization Definition of container Technical characteristic of containers: terminology external and internal dimensions tare construction of container payload limits Types of containers as per different criteria: general cargo containers pallet wide thermal containers open top tank containers open side bulk containers platform containers flat rack collapsible containers refrigerated flexi tanks 	www.bic-code.org www.worldshipping.org

2 hrs LOADING PROCEDURE Loading plan for container Weight limits (container payload) and on transport modes at origin and destination Centre of gravity Stowage Factor Stuffing/stripping of containers IMO/ILO/UNECE Code of Practice for Packing of Cargo Transport Units (CTU Code) January 2014 Stuffing procedure - revised provisions of SOLAS Convention VI Chapter 2 - verification of the gross mass of packed containers (from 1st July 2016) Economic, technical and natural susceptibility of goods for containerization VGM	
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3.5 3 hrs OFFERS AND PRICING A) Haulage rates (inland charges) • Inland transport rates (Delivery and/or collection to sea ports by rail or	3.4	2 hrs	WAY -BILLS AND ACOMPANYING DOCUMENTS	 Completion of freight forwarding order Accompany documents for conveyance by: Sea Inland waterway Rail Road
by road Carrier's haulage / Merchant's haulage (pre-carriage/on-carriage) B) Ocean freight Lumpsum / Box rates Commodity rates Detention charges Detention charges Demurrage charges Handling charges including port terminal/container depot/container freight station charges: - THC = Terminal Handling Charges (FCL- Full Container Load) - LCL Service Charge (LCL – Less than Container Load) - Inspection of container Handling in / Handling out (Positioning of empty containers) D) Border inspections (sanitary, phytosanitary, veterinary, quality) E) Customs clearance f) Container cleaning charges	3.5	3 hrs	OFFERS AND PRICING	 Inland transport rates (Delivery and/or collection to sea ports by rail or by road Carrier's haulage / Merchant's haulage (pre-carriage/on-carriage) B) Ocean freight Lumpsum / Box rates Commodity rates Detention charges Demurrage charges Demurrage charges C) Handling charges including port terminal/container depot/container freight station charges: - THC = Terminal Handling Charges (FCL- Full Container Load) - LCL Service Charge (LCL – Less than Container Load) - Inspection of container Handling in / Handling out (Positioning of empty containers) D) Border inspections (sanitary, phytosanitary, veterinary, quality) E) Customs clearance

3.6	1 hr	GEOGRAPHY OF CONTAINER TRAFFIC	 Major traffic routes Major sea ports Sea port terminals and inland container terminals "Hub and Spoke" systems 	
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4.	21 hrs	MULTIMODAL TRANSPORT Learning Objective: The student should be able to understand the concepts of International Multimodal Transport (IMT), know the advantages of IMT, appreciate the different types of IMT and its relationships with intervening parties, covering the various scopes of services provided by the MTO, able to explain the various risks, responsibilities and liabilities faced by the MTO, know the different types of international conventions covering the transport of general cargoes and dangerous goods in the different modes of transports and its combinations, know the executions of Import, Export and Transhipment via the IMT modes, understand what is Project Forwarding and appreciate the needs of Alternative Transport Solutions		
4.1.1	3 hrs	Introduction	Definition Of Multimodal Transport	
4.1.2		General Features	 International Conventions governing the Transport of Goods by Air, Sea, Road, Rail and Inland Waterway for General Cargoes International Conventions governing the Transport of Goods by Air, Sea, Road, Rail and Inland Waterway for Dangerous Goods Network Liability 	
4.1.3		Advantages of Multimodal Transport	 Minimise time loss at transhipment points Provides faster transit of goods Reduces burden of documentation and formalities Saves costs Establishes only one agency to deal with Reduces costs of Exports 	

4.2.1	3 hrs	Different types of MT	 Sea/Air Air/road (truck) Rail/road/inland waterways-sea-rail/road inland waterways One Belt One Road Mini-bridge Land bridge Piggyback Sea Train Rail-sea-land Inland waterway-sea-inland waterway RO-RO Sea-rail 	
4.2.2		Different types of Operators	VOMTONVOMTO	
4.2.3		Relationship with intervening parties	CarriersNon-carriersOther parties	
4.2.4		Scope of Services performed by the MTO	 FCL LCL Weighing and measurement of cargo CFS Consolidation 	www.unece.org www.ilo.org www.ttclub.com
			 Booking of space CY Liaison with Customs Insurance Coverage Return of leased containers Communication 	www.imo.org www.ichaca.com

4.3	3 hrs	Types of documents	 Documents received from Customer FFI or SI FIATA SDT Documents issued to Customer FIATA FCR FIATA FCT FIATA MTB/L FWR OB/L, MAWB HB/L, HAWB Documents issue to Overseas Agents Cargo Manifest Pre-advice/Pre-alert Sea Waybill
4.3.1		MTO Liability	"As Agent""As Principal"
4.3.2		Types of Liabilities	 Uniform Liability Network Liability
4.3.3		UNCTAD/ICC Rules for MT Documents	
4.4.1	3 hrs	How to plan and execute Import Shipment	 Understand the various types of Sales Contracts C.F.R. or C.I.F. Ex Works, F.O.B., F.A.S.
4.4.2		Assessing Cost	
4.4.3		Calculating Transit Time	
4.4.4		Planning from Origin to Destination	
4.4.5		Execute Import Procedures for FCL/FCL, Consolidation Box & Conventional	

4.5.	3 hrs	How to plan and execute Export Shipment	 Basic Principles – Nature of Goods, Voyage, Time Element, Cost Safety
		Understand the various types of Sales Contracts	 C.F.R. or C.I.F. Ex Works, F.O.B. – with & without documentary credit
		Considerations for selection of vessels – Technical Aspects & Commercial Aspects	
		Execute Export Procedures for FCL/FCL, Consolidation Box & Conventional	
4.6.1	3 hrs	Understand what is Project Forwarding?	Introduction on Project Forwarding
4.6.2		How are Projects awarded ?	 The Project Engineer The International Freight Forwarder as a Project Forwarder
4.6.3		The Pre-Qualification	
4.6.4		The Tender	
4.6.5		The Award of the Contract	
4.6.6		How to prepare a bid ?	 Study of Logistical Requirements Rate Negotiations The Bid
4.6.7		The Contract	
4.6.8		How is a Project Handled ?	
4.7.1	3 hrs	Alternative Transport Solutions	■ Introduction – Thinking in Alternatives

4.7.2.	Identifying the Needs – Safety & Security of the Cargo, Reasonable Transportation Cost & Scheduled delivery of cargo at destinations		
4.7.3	The Alternatives Available – Parcel, Rail Transportation, Truck Transportation, Ocean Transportation, Airfreight		
4.7.4	Interoperability of Transport Systems	 Interoperability definitions Interoperability in different transport systems. 	EU Directives
4.7.5	Making the final decision – Criteria, Other Considerations, Minimum Rates/Volume Cargo		
4.7.6	Strikes & Port Congestions – Organised Labours, Freight Forwarders' reactions towards strikes, What are the alternatives.		

5.	50 hours	AIR TRANSPORT		
		Learning Objective		
		The applicant will be able to facilitate the movemen	nt of goods by airfreight conforming with procedures and relevant statutory	
		measures.		
5.1		INDUSTRY REGULATIONS	Relevant regulations of the following bodies:	
			■ ICAO	
			■ IATA	
			■ IAEA	
			National Authorities	
5.2		AIR CARGO AGENCY	■ IATA Cargo Agent	
			■ Consolidator	
			■ Operations	
			Service functions	
			Organization	
			Liability	
5.3		WORLD GEOGRAPHY AND AIR CARGO ROUTING	■ Geography	
			■ IATA 3-Letter codes ■ IATA Areas	
			Time zones	
			Transportation time	
			Impact of natural phenomena (i.e. volcanoes, weather etc.) and unrest	
			hot spots on flying	
			Air cargo routing including the "hub and spoke" concept	
5.4		USE OF GUIDES	OAG	
			Perishable Guidebook	
			Additional publications e.g. AVI	
5.5		AIRCRAFT	Aircraft types and cargo carrying capacities	
			Bulk loading limitations	
			■ ULDs	
			■ Summary	
5.6		AIR CARGO HANDLING	■ Packing	
			Marking and Labelling	
			■ Storage including specialised and "known cargo" facilities	

5.7	HANDLING FACILITIES	 Aircraft handling facilities Cargo terminal facilities
		 Cargo terminal facilities Forwarders facilities
		Security Facilities
5.8	CARGO BOOKINGS	How to make a booking
5.8	CARGO BOOKINGS	Airline booking procedure
		- Affiline booking procedure
5.9	AIR CARGO ACCEPTANCE	 Instructions for carriage- Shippers Letter of Instruction (SLI)
		 Special cargoes (i.e. AVI/PER/HUM/VAL/ Personal Effects - (new Cargo
		Temp. Labelling etc.)
		 ICAO Air cargo security regulations and their local implementation
5.10	CARGO AUTOMATION	■ SITA
		 Cargo IMP
		■ EDI
		 UN/EDIFACT
		 Automation e.g. Cargo Community Systems
5.11	AIR CARGO RATES AND CHARGES	■ TACT
		■ IATA Areas
		 Chargeable weight
		Currencies
		 Rates and charges
		 General rules
		 Minimum charges
		■ GCR
		■ SCR
		■ CCR
		 Lower charge/higher weight
		Precedence of rates
		 Valuation charge (Warsaw Convention, Montreal Protocol)
		 Charges collect
		 Disbursements
		Other charges
		 National/ regional rating concept
5.12	COSTING AND QUOTING	Introduction
		 IATA commission
		Rates
		 Quotation
		 Invoicing

5.13	AIR WAYBILL	Concept of paperless documentation
		■ Airline AWB
		■ Neutral AWB
		■ Function of AWB
		■ Completion of AWB
		Labelling and marking
5.14	CHARTERING AN AIRCRAFT	■ Introduction
		■ Five Freedoms
		How to charter an aircraft
		■ Contract
		After the contract
		Air charter terminology
5.15	AIRLINE ACCOUNTING SYSTEMS (INCLUDING	■ Introduction
	CASS)	 Advantages
		CASS Export
5.16	MONTREAL CONVENTION AND E-LOGISTICS	■ General
		E-Logistics legal complications
		Other implications
5.17	DANGEROUS GOODS OVERVIEW	Candidates will need to produce a valid certificate issued by an I IATA
		Authorized Training Center (ATC) or IATA Accredited Training School
		(ATS) as evidence that they have met the requirements of IATA
		Category 6 Dangerous Goods Training.
5.18	DEVELOPMENTS IN AIRFREIGHT	■ Drones
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6.	50 hours	ROAD TRANSPORT Learning objective The applicant will be able to facilitate the movement statutory measures.	of goods by road transport conforming with procedures and relevant	
6.1	14 hrs	LEGAL REQUIREMENTS FOR NATIONAL AND INTERNATIONAL ROAD TRANSPORT	 Organisation of the Road Carriers (International Road Union = IRU) CMR Liability of the carrier Legal requirements on road traffic regarding maximum weight, outside dimensions, traffic ban during certain periods Necessary steps to take for out-of-gauge movements (weight or dimensions) Requirements regarding handling, loading and labelling of Dangerous Goods (ADR regulations) International Forums ex. CEMT 	www.iru.org https://ec.europa.eu/t ransport/road_safety/ specialist/toolbox_en
6.2	7 hrs	TYPES OF ROAD VEHICLES	 Length, width, height, loading and total weight of the most used trucks (inland and border crossing traffic) Combined movements: Road/rail Road/ferryboat Roll on-roll off Transport of refrigerated cargo Heavy lift cargo Swap-bodies (similar to containers) 	
6.3	14 hrs	WAY-BILLS AND ACCOMPANYING DOCUMENTS	 Waybill for inland transportation Waybill for cross border traffics Liability of the carrier Conclusion and fulfilment of the transport contract International Customs transit Document (e.g. carnet TIR, SMGS) 	

6.4	11 hrs	PRICING	 Minimum pricing for part and complete loads Calculation of pricing distances Determination of possible commodity / class rates Pricing for additional services Possibilities of prepayments instructions Groupage and chartering pricing 	
6.5	4 hrs	GEOGRAPHY OF ROAD TRANSPORT	 The most important transit points The most important international traffic routes Ferryboat connections Tunnels Road infrastructure limitations 	

7.	20 hours		n on the legal aspects of carriage by rail and he should be able to describe raffic by rail. He should explain how to complete consignment notes and how
7.1	4 hrs	LEGAL REQUIREMENTS OF NATIONAL AND INTERNATIONAL RAIL TRANSPORT	 UIC = International Railway Union (world-wide) CIM = (International Convention for rail transport, mainly Europe) SMGS (International Convention for rail transport in Eastern Europe Including Annexes to the SMGs Rules for the Carriage of Goods, Rules of the Carriage of Dangerous Goods, Technical Arrangements for Stowage and Fastening of Goods, Rules for the Carriage of a Car Not Owned by the Carrier as Vehicle, Information Manual, Handbook on CIM/SMGS Common Consignment Note including Russia and some Asian countries rights and duties of the Railways and its customers (e.g. forwarders) Requirements regarding handling, labelling and loading of Dangerous Goods (RID, mainly for Europe) North America, Central and South America Rail Operations
7.2.	3 hrs	WAYS AND MEANS OF TRANSPORTATION	 A) Conventional transport by rail (rail wagons) complete wagon loads (part loads have nearly disappeared) - Types of rail wagon (railway-owned or private rail wagons) - Special rail wagons (e.g. with changeable axles, container - carrying rail wagons) - Loading gauges B) Combined transport by rail (road-rail transport) - Piggyback (transport by rail of road semi-trailers) - Container traffic by rail (unaccompanied combined transport - Swap-bodies (similar to containers), Euro (pallet wide) containers
7.3	4 hrs	WAYBILLS AND ACCOMPANYING DOCUMENTS	 Road Railer Preparation of national and International consignment notes Accompanying documents (customs documents, commercial invoices etc.)

7.4	7 hrs	TARIFFS (CONVENTIONAL OR COMBINED TRANSPORT)	 A) Conventional transport by rail Conditions of application of rail tariffs Charges based on loading weight per rail wagon, lump sum rates per rail wagon, per complete trainload Minimum charges to be considered Distances to be taken into account Payment of the freight charges (e.g. prepaid, collect, up to border etc.,) B) Combined transport by rail Contract of carriage Rates per Intermodal Transport Unit (ITU) which can be container, swap body or semi-trailer, suitable for intermodal transport Special agreements (e.g. trainloads, quantity rebates etc.)
7.5	2 hrs	GEOGRAPHY AND OPERATIONAL ASPECTS IN RAIL TRANSPORT	 Main national railway network International railway network, border stations (transit) Rail terminals (rail/road interchange stations, port stations) International Rail Transport Corridor

8.	15 hrs	NATIONAL/INTERNATIONAL CARRIAGE BY INLAND WATERWAY Learning objective The applicant should give summary information on how inland waterway transport is organised. He also should be able to list the most common barges and their particularities. He should know the documents to be used and give information on the pricing of freight shipped in barges. Finally he should name the most important navigable waterways.			
8.1	4 hrs	LEGAL REQUIREMENTS OF TRANSPORTS BY INLAND WATERWAY	 Agreements between the countries concerned Conditions of carriage Legal framework Conditions for the transport of dangerous goods ADN (International carriage of Dangerous Goods by inland waterway 		
8.2	1 hr	TYPE OF BARGES USED IN INLAND WATERWAY CARRIAGE	 Motor barges Tugged barges Tug Multi Sea Inland Waterway Barge 		
8.3	4 hrs	WAYBILLS AND ACCOMPANYING DOCUMENTS	 Inland waterway bill of lading Inland waterway consignment note The most important conditions of the bill of lading and the consignment note 		
8.4	5 hrs	DETERMINATION OF FREIGHT CHARGES FOR INLAND WATERWAY TRANSPORT	 Agreements/Conventions on freight charges Surcharges such as Low water High water Ice Level of water-mark Ascertain weight of goods (official verification) 		
8.5	1 hr	GEOGRAPHY OF INLAND PORTS	 Network of navigable waterways Locks Side rivers and canals Most important river ports IT Systems for Inland Waterways Navigation e.g. river information systems in Europe 		

9.	30 hours	CUSTOMS PROCEDURES Learning objective The applicant should be in a position to explain the necessity of customs duties and control on imported, exported or transit cargo. The applicant should give a brief information on the existing international conventions/agreements, structure of customs tariffs (national) and the forms used in his country. The applicant should be in a position to calculate customs duties and should be aware of Customs offences/frauds.				
9.1	4 hrs	GENERAL INFORMATION ON THE NATIONAL CUSTOMS ADMINISTRATION	 Organisation National customs territory Duties and rights of the customs administration and the freight forwarder acting as customs clearing agent The most important laws affecting customs clearance Customs offences Appeals in customs matters Preventing drug smuggling and wildlife trafficking Classification of foreign trade goods WCO SAFE WTO FTA Single Window 	WORLD CUSTOMS ORGANISATION, BE-Brussels www.wcoomd.org		
9.2	7 hrs	NATIONAL CUSTOMS TARIFFS	 Structure of the Customs Tariff Signification of the Customs Nomenclature Calculations of customs duties Customs forms 			
9.3	7 hrs	NATIONAL CUSTOMS PROCEDURES	 Final Customs Clearance (import, export) Temporary admission and other special types of clearance, such as transit under bond, duty free zones etc. Preferential duties Simplified procedures Administration of Bonds Collection of customs fees, customs statistics, exchange of customs information 			
9.4	4 hrs	LIABILITY OF THE FREIGHT FORWARDER				
9.4.1		LIABILITY OF THE FREIGHT FORWARDER TOWARDS THE CUSTOMS ADMINISTRATION	According to the local/national legislation			

9.4.2				
	LIABILITY (IN THE CUSTOMS CONTEXT) OF THE FREIGHT FORWARDER TOWARDS THE CUSTOMER	•	According to the local/national legislation	

9.5	5 hrs	INTERNATIONAL CONVENTIONS	 KYOTO Convention HS - Harmonised System GATT – General Agreement on Tariffs and Trade Customs preferences for goods from developing countries ATA Convention TIR Conventions – Customs Convention on the international transport of goods under cover of TIR carnets Convention on International Trade in Endangered Species of Wild Fauna and Flora (CITES) Bali Agreement Trade Facilitation RCEP SMGS 	
9.6	3 hrs	OTHER POSSIBLE DUTIES OF THE CUSTOMS ADMINISTRATION	 VAT (applicable rate and taxable value) Control of import and export consignments Import Licences e.g. for certain types of Dangerous Goods (ADR/IMDG code, class 1 and 7 = Explosives, radioactive substances) Veterinarian control Live plant control (phytosanitary control) Intellectual Property, Counterfeit, Artefacts, Boycott issues Other specified duties for other governmental authorities 	

10.	30 hrs	state the main steps in a logistic project. He should be	the forwarder in logistic activities and define logistic systems. He also should be acquainted with terms such as JIT, 'pull systems ', physical distribution, e familiar with the procedure of warehousing, types of warehouse and
10.1	4 hrs	LOGISTICS AND FORWARDING	 Definition of logistics Historical origin of logistics The forwarder in the supply chain process Common and divergent tasks in logistics and forwarding activities Conventional activities of the forwarder: transport, warehousing, handling Logistical activities Provision of logistical services Development and implementation of logistical services Outsourcing QM (Quality Management Systems)
10.2	7 hrs	LOGISTIC CONCEPT/PROJECT	 PROJECT (Logistics can be seen in many cases as project based management) Actual situation Definition of the order Concept Strategy (Targets, Solutions) Alternative concepts (material- and information flow) Evaluation Detailed planning Organisation, budget, implementation, cost calculation Realisation Controlling
10.3	3 hrs	PHYSICAL DISTRIBUTION SYSTEMS	 Categories of logistics providers/Forwarders Single provider Providers of special services Network providers System providers

10.4	4 hrs	SUBSYSTEMS IN LOGISTICS (SUPPLY CHAIN MANAGEMENT = SCM)	 Procurement Logistic Production Logistics Logistics around the point of sales Just-in-time deliveries Supply chain management
10.5	2 hrs	INFORMATION HANDLING AND CONTROL ISSUES	 Customer centred data Data sharing systems – customer and forwarder Data management in parallel to cargo management
10.6	1 hr	VALUE ADDED SERVICES	 Marking Packing Retail packing Co-packing De-CONSOL and Re-CONSOL (Distribution function)
10.7	1 hr	COMMODITY RELATED SYSTEMS	 Automotive industry Food processing industry

		WAREHOUSING, STORAGE AND D	DISTRIBUTION
10.8	1 hr	RIGHTS AND DUTIES OF THE WAREHOUSE OPERATOR AND THE CUSTOMER	 Liability of the warehouse owner Liability of the owner of the goods (> accurate declaration of contents and value) Terms of contract
10.9	1 hr	TYPES OF WAREHOUSES	 Private warehouse Bonded warehouse Public warehouse
10.10	2 hrs	 WAREHOUSE DOCUMENTS IT (INFORMATION TECHNOLOGY) FOR WAREHOUSES 	 Private warehouse receipt FWR – FIAT A warehouse receipt Warrant warehouse receipt IT Systems for warehousing FCR – FIAT A Forwarders Certificate of Receipt Equipment and systems Racking and Layout Lift Trucks and VNA (Very Narrow Aisle) Trucks Order picking Fully automated warehouse systems
10.11	2 hrs	CONSTRUCTION, LAYOUT AND SAFETY	 Choice of location [Relationship to market / geographic needs] Relative size [floor area versus internal cube] Internal layout [flexibility / equipment choices] Safe working practices Fire Prevention [Equipment / Testing / Housekeeping / Waste disposal]
10.12	1 hr	DEBIT OF WAREHOUSE CHARGES /RENT	 Storage charges Warehouse rent Warehouse insurance Warehouse handling fees Ancillary charges IT based invoicing

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11. 10 hrs	INSURANCE Learning Objective The applicant should be able to give information on should also be in a position to state briefly the liabil issues.		
11.1 5 hrs	LIABILITY INSURANCE		
11.1.1	LIABILITY INSURANCE POLICY	 Risks covered Liability insurance for FIATA Bill of Lading (It should be noted that there are no specific insurance requirements for the use of the FIATA bill of lading other than the user having insurance in place to cover their operational liabilities with a first class insurance company) Insurers offering cover in local marketplace (e.g. TT Club, etc.) 	
11.1.2	LIABILITY OF DIFFERENT PARTIES	 Insurance company (Note: The Insurance company should be providing insurance that properly covers the risks involved and to the proper liability limits - and applicable to the appropriate legislative regimes that may be involved in any given transit) An Insurance Broker may be able to provide assistance in assessing and identifying the particular insurance needs of your business Freight forwarder (very important when carrying e.g. Dangerous Goods) Carriers such as Railway networks Road operators Shipping lines inland waterways Ocean going traffic Airlines Express services (Integrators) Logistics service providers Limitation on Liability, such as Contractual Total Claim Value Single Incident Value Re-Insurance Concepts 	www.ttclub.com http://www.akti v- assekuranz.de /home.html

11.2.	5 hrs	TRANSPORT INSURANCE	
11.2.1		GENERAL INSURANCE POLICY	 Cargo insurance policy (also blank endorsed) Check to identify which part if responsible for insurance in sales contract Cargo insurance cover required in accordance with shipper's declaration and mode of transport, especially where International Conventions are applicable – CMR, Hague-Visby, etc. Insurable value (Ex Works, FOB, Duty Paid, with profit, etc.) Ancillary service requirements Utmost Good faith
11.2.2		TYPES OF COVERAGE	 FPA – Free of Particular Average WPA – With Particular Average ALL RISKS – against all risks according to type of goods War risks Risks to cover strikes and civil unrest Exclusions: Uninsurable, e.g. Nuclear incidents, Acts of God, Inherent Vice etc. Legal liability (for example limitation under the bill of lading/ transport convention. Cargo liabilities Errors and Omissions 3rd Party Liability Property Motor

11.2.3	DUTIES OF THE FREIGHT FORWARDER IN CASE OF DAMAGE	 Place Carriers on notice (all parties to contract). Request reserves Assessment of damage (Joint survey etc.) Lodge a claim for damage Claims documentation and supporting documents as required by insurer Record of claims and settlement Duty to mitigate loss Contractual Time-Bar issue Some insurers would insist on the insured not admitting liability (even where the circumstances appear to be clear) doing so can be damaging Ensure that notification of the incident is made to your insurer at the earliest opportunity. There may be obligations under the policy to notify within a certain period.
11.2.4	GENERAL AVERAGE	 General Average clause. applicability General Average within insurance contracts Declaration of general Average Requirement of for General Average Bond General Average adjustment Role of the Average adjuster Use of different documents

12.	10 hrs	DANGEROUS GOODS Educational objective: The student should be acquired Dangerous Goods. He should be able to demonstrate use and completion of the necessary documents		
12.1	1 hr	ROLE OF THE PARTIES IN THE TRANSPORT CHAIN	 Definition of DANGEROUS GOODS Shippers 'responsibility Freight Forwarders 'responsibility Carriers 'responsibility Third-party liability (e.g. warehousing) In house policy concerning Dangerous goods Risk management 	
12.2	3 hrs	REGULATIONS	 UN RECOMMENDATIONS ON THE TRANSPORT OF DANGEROUS GOODS (Orange book) IATA-DGR, ICAO-TI (Air) IMDG Code (Sea) ADR (Road) RID (Rail) EN 12798 (supplement to ISO 9000 series) National legislation 	www.unece.org/trans/danger/danger.htm
12.3	1 hr	CLASSIFICATION	 9 main classes (1 – 9) Identification: UN-Number, Proper Shipping Name "Who" performs the classification of cargoes GHS Globally Harmonized Systems 	
12.4	2 hrs	MARKING OF HAZARDOUS CARGO, HANDLING	 Hazard Labels Labelling Packaging, Packing Group, Segregation of Packaging Vehicle plates, Placarding of Vehicles Handling of Dangerous Goods (Terminals, Transport) Accidents/incidents Data Banks / Ref. Points / Local expertise Civil Defence, Port Authority Emergency Response of Dangerous Goods Hazard Marking 	

12.5	1 hr	TRAINING	 Training plan, Training structure (modes of transport) Person in charge of Dangerous Goods Guidelines, Checklists, in house policy Dangerous Goods Safety Adviser = DGSA (mainly Europe) FIATA Publication: "A FIATA Introduction to the Regulations for the safe handling and transport of Dangerous Goods" There is now a statutory requirement to train all personnel who are handling dangerous goods. This changed within the body of IMDG 3408 	
12.6	2 hr	DOCUMENTATION	 Shippers declaration Multimodal Dangerous Goods Form (recommended by UN), reflected in sea mode and ADR/RID FIATA SDT (Shippers Declaration for the transport of Dangerous Goods 	

13.	Total 10 h	SAFETY AND SECURITY Learning Objective: The trainee will be abl practice as a Freight Forwarder and expl describe existing Security programs in the tr		
13.1.	1 hr	DEFINITION OF SAFETY AND SECURITY (In many languages there is only one expression for Safety/Security!)	SAFETY: The origin of the danger can be human, natural, technical and is always involuntary Protection of health and well-being of employees/workers, protection of the environment, protection against fire	
			SECURITY: The threat is always caused by human malevolence (voluntary action) Prevention of all forms of risk and threat, protection of people, goods and property, protection of the firm, its interest, its stakeholders	
13.2.	2hrs	SECURITY IN THE TRANSPORT CHAIN	Characteristic and significance of Security in today's Transport Chain	
13.3.	Total 5 hrs	SECURITY PROGRAMS IN THE TRANSPORT CHAIN	Many of the Security Programs have been implemented by the U.S. as a post 9/11 measure	
13.3.1		AMS (Automated Manifest System) - Air AMS - Vessel AMS - Rail AMS - Truck AMS	AMS is a multi-modular cargo inventory control and release notification system for sea, air, and rail carriers. AMS speeds the flow of cargo and entry processing and provides participants with electronic authorization to move cargo prior to arrival. AMS facilitates the intermodal movement and delivery of cargo by rail and trucks through the In-bond system.	https://www.cbp.gov/ trade/trade- community/automate d/automated- systems/ams

13.3.2	BTA (Bioterrorism Act) United States	■ The events of September 11, 2001, highlighted the need to enhance the security of the U.S. food supply and underscored the importance of FDA's (Food and Drug Administration) food research activities. The Congress passed the Public Health Security and Bioterrorism Preparedness and Response Act of 2002 (Bioterrorism Act) which was signed into law on June 12, 2002. This landmark legislation provided the FDA with significant new tools to protect the nation's food supply against the threat of intentional contamination and other food- related emergencies. ■ Japan New Regulation AMR	https://www.fda.gov/ food/guidanceregulati on/foodfacilityregistra tion/ucm2006831.ht m
13.3.3	CSI (Container Security Initiative)	CSI is a program intended to help increase security for containerized cargo shipped to the United States from around the world. CSI addresses the threat to border security and global trade posed by the potential for terrorist use of a maritime container to deliver a weapon.	https://www.cbp.gov/bo rder-security/ports- entry/cargo- security/csi/csi-brief
13.3.4	C-TPAT (Customs Trade Partnership against Terrorism)	■ The Customs-Trade Partnership Against Terrorism (C-TPAT) is a voluntary supply chain security program led by U.S. Customs and Border Protection (CBP) and focused on improving the security of private companies' supply chains with respect to terrorism. The program was launched in November 2001 with seven initial participants, all large U.S. companies.	https://www.cbp.gov/border-security/ports-entry/cargo-security/c-tpat-customs-trade-partnership-against-terrorism/
13.3.5	FAST (Free and Secure Trade)	■ The Free and Secure Trade (FAST) program is a joint United States-Canadian/Mexican program between the Canada/Mexico Border Services Agency and the United States Ostrsand Border Protection. The FAST initiative offers pre-authorized importers, carriers and drivers expedited clearance for eligible goods, building on what Canada previously implemented under their Customs Self-Assessment (CSA) program	http://www.cbsa- asfc.gc.ca/prog/fast- expres/menu-eng.html
13.3.6	ISPS Code	■ The International Ship and Port Facility Security Code (ISPS Code) is a comprehensive set of measures to enhance the security of ships and port facilities, developed in response to the perceived threats to ships and port facilities in the wake of the 9/11 attacks in the United States.	www.imo.org

13.3.7	TAPA-EMEA (Transported Asset Protection Association) EMEA = (Europe, Middle East & Africa)	■ TAPA-EMEA is an Association of security professionals and related to business partners from companies involved in the transportation of high value goods	www.tapaemea.com
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13.3.8	CDI-MPC (Chemical Distribution Institute - Marine Packed Cargo	•	The Chemical Distribution Institute (CDI) is an independent, non-profit making, organisation funded by the chemical industry. CDI was created to provide risk assessment systems for bulk liquid chemicals shipping and storage. In full cooperation with the distribution industry, CDI has developed the Marine Packed Cargo (CDI-mpc) scheme. It provides audit data for each category of Logistic Service Providers (LSP) involved in the distribution supply chain for packaged chemicals: Shipping Companies Ships Tank Container Operators Container Terminals, Container Freight Stations, Freight Forwarders, Agents	http://www.cdi.org.uk/
13.3.9	ISOPAS 28 000	•	Security Initiative in global supply chains resulting from industry and governmental cooperation within ISO (International Standard Organisation) Policy Security risk assessment and planning Implementation and operation Checking and corrective action Management review	www.iso.org

13.4	EURO	PE		
13.4.1	2 hrs	AEO (Authorized Economic Operator	 One of the main elements of the security amendment of the Community Customs Code (Regulation (EC) 648/2005) is the creation of the AEO-concept. On the basis of Article 5 an of the security amendments of the Community Customs Code, Member States will be entitled to grant the AEO-status to any economic operator that meets common criteria relating to the operators' control systems, financial solvency and compliance record. The status of the authorised economic operator granted by one Member State is recognized by the other Member States, but does not confer the right to benefit automatically in the other Member States from simplifications provided for in the customs rules. However, the other Member States should grant the use of simplifications to authorised economic operators provided they meet all the specific requirements for the particular simplifications. European RA/KC program on air security RA3/KC/ACCE concepts EN2320 AEO e-learning course: http://ec.europa.eu/taxation_customs/customs/cooperation_programmes/k ey_policies/elearning/article_4540_en.htm 	http://tfig.unece.org/ contents/authorized- economic- operators.htm
13.4.2		CSP CUSTOMS SECURITY PROGRAMME	EU Customs approach on security Control Standards	https://ec.europa.eu/t axation_customs/gen eral-information- customs/customs- security/security_en
13.4.3		SQAS (Safety & Quality Assessment System	 SQAS is a system to evaluate the quality, safety, security and environmental performance of Logistics Service Providers (LSP's) and Chemical Distributors in a uniform manner by single standardised assessments carried out by independent assessors using a standard questionnaire. A SQAS assessment does not lead to a certificate but offers a detailed factual report which each chemical company needs to evaluate according to its own requirements. 	www.sqas.org

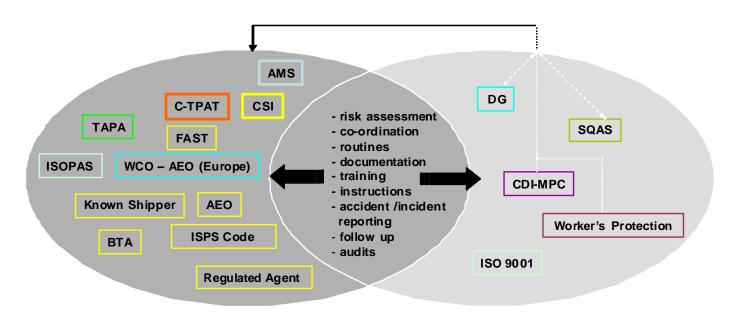
INTERACTION BETWEEN SAFETY AND SECURITY

Security

" prevent lloss or damage as a result of a conscious act"

Safety

" prevent lloss or damage as a result of an accident"



Dangerous goods <u>cannot</u> be dealt with in isolation with regard to security measures.

14.	13 hrs	Learning objectives The applicant should be able to appreciate the fund of computer and communication. Such technologies standards, are focussed on data collection, exchange-business and e-commerce in the world of the Interest.	A TECHNOLOGIES (ICT) IN FORWARDING amental essentials in the usage of technologies attributed in the application is that are applicable in Forwarding, either in form of applications or aging and manipulation. The applicant must also appreciate the extent of the rinet and the world wide web (www). Independent of the application of the rinet and the world wide web (www).	
14.1	1 hr	BASIC UNDERSTANDING OF COMPUTER AND ITS ENVIRONMENT	 Understanding of Hardware and Software CPU, RAM, Storage Device, Drives, BIOS Different types of Operating systems (UNIX, DOS, Windows) Basic principles of information processing in business environment Online, Offline, Batch processing Understanding the task of computing personnel Ethics of usage Role of the users and System Administrators Software aspects Hardware Platform specifically: "off-the-shelf" versus "custom made". Limitation of software 	
14.2	1 hr	ROLE OF INFORMATION TECHNOLOGIES IN FORWARDING	 Role of Office Automation User Knowledge of Word Processing, Spreadsheet, e-mail, presentation, images) Computerised Control System Documentation systems (Customs declaration, AWB, B/Lading) Warehousing and Logistics Support systems Awareness of the convergence of computing & communication technologies Impact of Information & Communication Technologies in the world of forwarding 	
14.3	1 hr	DATA STORAGE & MANAGEMENT AND DATABASES	 Overview of Data, Data Storage and Data Management Overview of Database Systems Relational Database Systems and RDBMS File Organisation, Storage Systems Database Backup and Recovery "on site" and "offsite" Database Security and Authorisation Data Warehouse and Data Mining Cloud Technology 	

14.4	1 hr	PRINCIPLES OF NETWORKING AND DATA SHARING	 Principles of Networking and Data Sharing Overview of Network Topologies and Components Types of networking topologies (Star, Token-Ring, Distributed) Understanding of LAN, WAN, peer-to-peer networks Understanding of Client/Server Architecture Latest technologies (Wireless Network, Digital Network) 	
14.5	1 hr	TELECOMMUNICATION AND ITS APPLICATIONS	 Basic understanding of what are the available technologies currently offered by the telecommunication Companies 	
14.6	1 hr	ELECTRONIC DATA INTERCHANGE (EDI) AND VALUE-ADDED NETWORK (VAN)	 Understanding of the concept of EDI Benefits of using VAN (Value Added Network) EDI Standards and Messages Types Understanding of UNEDIFACT Role of UNCEFACT in EDIFACT EDIFOR Types of EDIFOR messages XML – usage issues versus sequential message structures XML website 	www.unece.org/cefact
14.7	1 hr	BARCODING AND ITS APPLICATION	 Understanding of Concept of Barcodes How Barcodes work within EDI, External versus Internal reference data Barcode Standards and Symbologies: 2D and 3D concepts EAN/UCC IATA & MITL Labels Resolution 606 B of IATA Detailed explanation of 606 B Labels What are Multi-Industry Transport Labels ? 	www.iata.org
14.8	1 hr	INTERNET AND WEB-BASED TECHNOLOGY	 Overview of Internet ISP (Internet Service Provider) Web Browsers & other applications E-mail and other Services 	

14.9 1 hr	E-COMMERCE	 Understanding of e-commerce What is e-commerce? Components of e-commerce e-commerce Applications e.g.: space booking, tracking and tracing, EDI messages, etc. Some Legal Issues relating to e-commerce 	www.w3.org
14.10 1 hr	WEB-BASED APPLICATIONS AND E-MARKETPLACE	 Understanding of Application Service Providers (ASP) Advantage and disadvantage of using an ASP Overview of a e-Marketplace, Organisation ARIBA, Commerce-One, etc. 	www.ariba.com
14.11 1 hr	SECURITY	 Understanding of Security Security policy of the company/organisation Issues relating to security of data, message transmission Virus and their propagation Existing virus protection programmes Virus protection for users 	
14.12 1 hr	ELECTRONIC FUND TRANSFER AND E-PAYMENTS	 Overview of Electronic Fund Transfer (EFT) What is EFT? Benefits of using EFT Legal and Security Issues Best practice in using EFT In house policy relating to EFT 	
14.13 1 hr	NEW TECHNOLOGIES	 Blockchain Drones 3D Printing 	